

In-House vs. Virtual Support: A Cost Breakdown

At first glance, in-house hiring seems straightforward. But a full cost comparison reveals hidden expenses that significantly impact your firm's profitability.

IN-HOUSE VS. VIRTUAL SUPPORT — TRUE COST COMPARISON

COST FACTOR	IN-HOUSE HIRE	VIRTUAL SUPPORT
Base Salary / Hourly Rate	\$55,000–\$80,000/yr	Pay for hours worked only
Health, Dental & Vision Benefits	\$8,000–\$14,000/yr added cost	Not applicable
Office Space & Equipment	\$6,000–\$12,000/yr estimated	Not applicable
Recruiting & Onboarding	\$3,000–\$8,000 per hire	Included — ready in days
Turnover & Coverage Risk	High — avg. tenure 18 months	Covered — continuity built in
Scaling Up or Down	Requires new hire or layoff	Adjust hours monthly, no penalty
Specialization Access	One generalist per hire	Multiple specialists, right-sized

Make a Smarter Staffing Decision

Explore a cost structure designed for flexibility and efficiency.

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